



Paul C. Sapia MHA

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Paul Sapia is the Principal Population Health Strategist for Humana's Bold Goal initiatives across the state of Florida including the 3 highly successful Bold Goal markets of Broward County, Jacksonville and Tampa Bay. Paul's vast experience at Humana spans almost a decade and includes leadership roles in network management where he built and implemented a community Primary Care Physician network in Duval and Nassau County. For the last 6 years Paul has lead the Bold Goal initiative in Jacksonville, considered one of the most successful Bold Goal Market launches to date. Paul's leadership and unique ability to galvanize Business and Community Leaders has been so instrumental in driving a collective impact to improve the health and wellbeing of the communities we serve. Paul's outstanding community work has not gone unrecognized, several years ago Paul's role was expanded to include the Tampa Bay area. Building on his success in Tampa along with Jacksonville, Paul's leadership was recently expanded to include the entire State of Florida again acknowledging his leadership, his innovative ideas and the passion he brings to our Bold Goal work.

Paul's hands-on approach to understanding how Social Determinants of Health impact our communities has led to some amazing partnerships with key business and community organizations that have helped to create sustainable efforts to bring about a positive change in our Bold Goal Communities. Paul's unique style of engaging others has enabled him to bring together disparate and often competing groups that he drives in a collective manner to build achievable and sustainable community health interventions. Paul has become a recognized leader in this area and has been asked to speak to National and regional audiences about the Bold Goal work and understanding how Social Determinants of Health impact the health and wellbeing of our communities.

Prior to Humana, Paul spent four years in direct physician sales, eight years as the National contracting coordinator for a large outpatient rehabilitation provider and seven years working as a Certified Athletic Trainer providing immediate medical care and injury rehabilitation for several local high schools and colleges. Paul graduated from the University of Florida with his Bachelor's degree in Exercise and Sports Science and received his Master's Degree in Healthcare Administration from the University of North Florida.

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